fibo Collect

A business opportunity in self-service batching technology

A welcome message from the CEO

Hello and welcome to fibo intercon! My name is Henrik Jeppesen, and I am delighted that you have taken the time to learn about the fibo Collect business opportunity.

We are proud to develop high-quality mobile batching plants that are renowned in the industry for being customised and extremely durable. Many of our machines have proven to last for over 20 years.

Our focus has been on investing into the future of sustainable concrete and batching technology - we always try to make the solution green and supportive of a circular economy.

Our philosophy towards product development is simple: innovation, digitalisation and sustainability.

Sincerely,

Henrik B. Jeppesen, CEO
fibo intercon

"What started as an internal sentence, "easy-to-clean-green-machine", has become our overall philosophy in product development.

fibo Collect has the power to help end-users save both money and time whilst generating a great return on investment for our customers.

Henrik B. Jeppesen"

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24 Hour Collections in France

Enable your community with concrete, mortar and screed 24/7

- ✓ Give contractors and individuals in your community the opportunity to buy competitively priced, quality concrete, mortar and screed.
- ✓ Supply your customers without creating waste and spill.
- ✓ Attract more customers with a new unique selling point.
- ✓ Offer customers a more convenient solution.
- ✓ Reduce overall waste in the production process.
- ✓ Diversify your product offering.
- ✓ Help customers get results by offering the same high quality product every time.

Rethink Material Supply

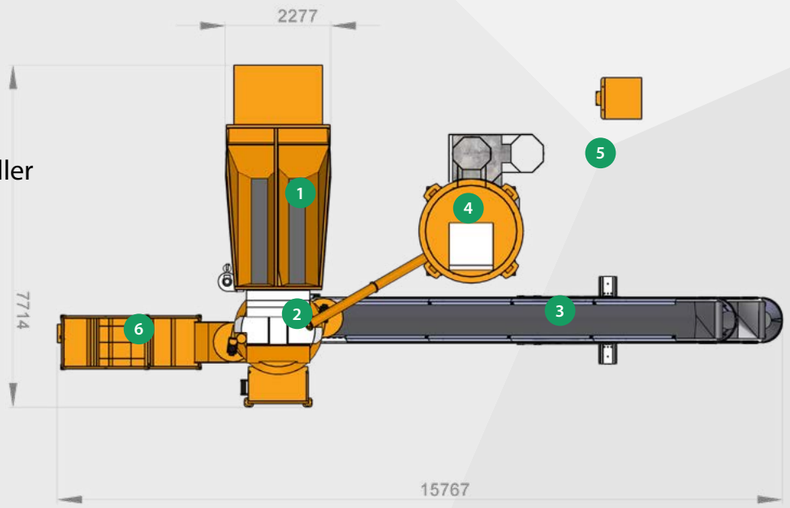
Smart. Self-service. Scalable.

Designed to Scale

Start with What Your Market Needs Today

FS range

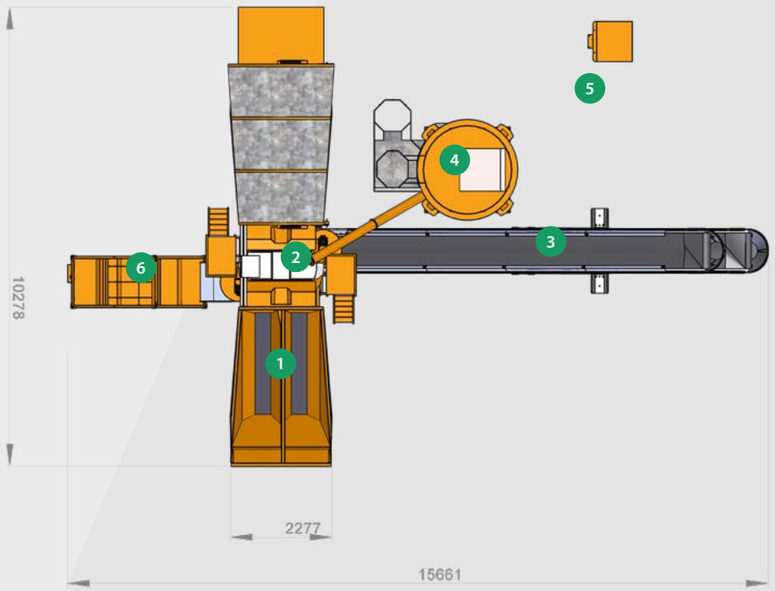
A compact concrete solution ideal for smaller yards and controlled investment.



1 Aggregate hoppers 2 Pan mixer 3 Conveyor belt 4 Cement silo 5 Payment 6 Washout water recycling

F range

Concrete, mortar and screed - on demand and ready for growth.



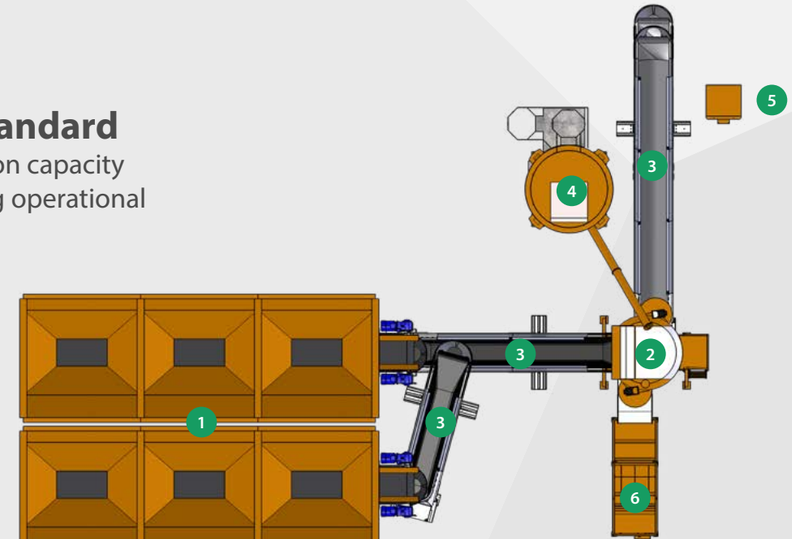
Both models are designed as the foundation for future expansion.

Evolve as the market develops

Unlock Higher Capacity & Higher Revenue

FP Inliner Standard

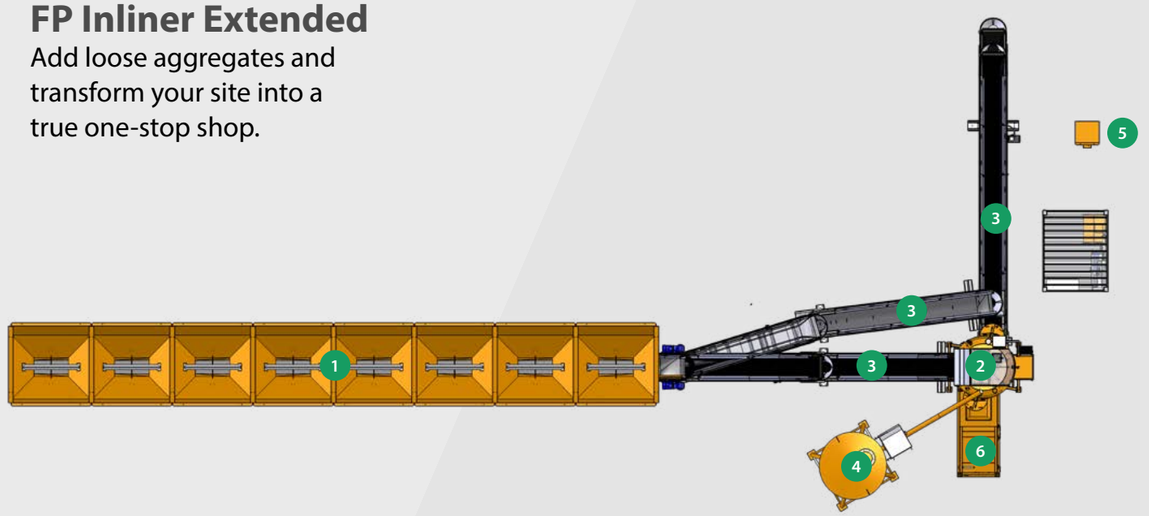
Increase production capacity without increasing operational complexity.



1 Aggregate hoppers 2 Pan mixer 3 Conveyor belt 4 Cement silo 5 Payment 6 Washout water recycling

FP Inliner Extended

Add loose aggregates and transform your site into a true one-stop shop.



The Ultimate Solution

The core solution is just the beginning. With a broad portfolio of add-ons and smart features, you can configure the system to fit your site, optimise operations and respond to evolving customer needs.

Self cleaning mixer. Maintain your machine.

An automated washing system cleans the pan mixer immediately after a batch is delivered or at a time of your choice. Everyone deserves a clean mix – both you and your customers.

Waste recycling unit. Reduce water cost and earn green money.

Our recycling unit separates the washout from the water and reconditions the water for use in another concrete batch. fibo enables a cost-efficient and environmental production.

Fully Automated Hopper Covers

Automated covers protect material quality, improve consistency, and enable all-weather operations —maximising performance and profitability of fibo Collect installations.

- Enable reliable all-weather operation for year-round productivity
- Protect material quality by keeping aggregates dry, clean, and consistent

Self Adjusting Hydraulic Conveyor Belt with Inverted Scraper

Automatically adapt conveyor height and position to suit different vehicle and container types, making loading faster, cleaner, and more flexible.

- Flexible loading height simplifies filling of vans, flatbeds or small tubs
- Keep belt clean and mixes contamination free.
- Cleaner, more precise material delivery with less spillage and mess at point of discharge.
- Resets to maximum set point automatically safely after discharge.

fibo Collect Kiosk

An intuitive, user-friendly kiosk designed to streamline concrete collection. Fully integrated with your batching system for secure, automated and efficient transactions.

Flexible Payment & Access Options – Supports card payments, RFID tokens and POS-generated barcodes for seamless customer flow.

Payment terminal. RFID token.

Provide customers with RFID tokens for fast, secure and self-service collection via the fibo payment terminal.

a. Place an order on screen.
b. Scan your RFID token.
c. Start batching your requested order.

Payment terminal. Pay on the go/Credit Card

Allow customers to pay by credit card on site and collect their concrete immediately – fast, automated and staff-free.

a. Place an order on the screen.
b. Pay by credit card.
c. Start batching your requested order.

Point of sale (POS). In-store bar code creation.

Complete the transaction at the counter and issue a barcode that enables fast, self-service concrete collection outside.

a. Pay for your order in-store and receive a barcode.
b. Scan your barcode at the terminal.
c. Start batching your requested order.

Customised Recipes. Controlled Performance.

Store up to 60 customer-specific recipes directly in the kiosk interface.

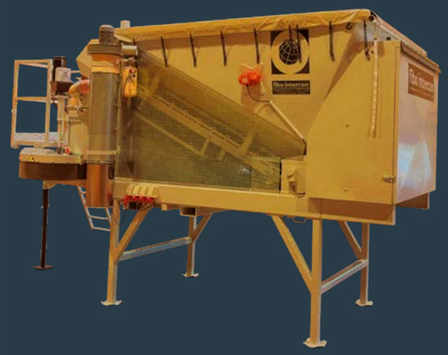
- Clear Recipe Overview – Structured layout makes it easy for customers to find the right mix quickly and confidently.
- Flexible Configuration – Adapt recipes to local standards, pricing structures and customer requirements with full operational control.

Expand your supply offering by selling concrete, mortar, screed and aggregates.

Poilly-lez-Gien, France

FS model specifications

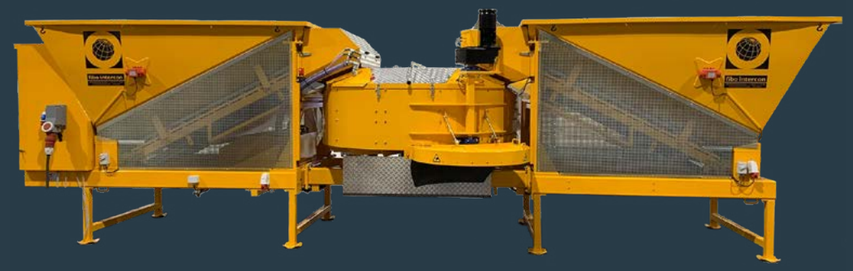
The FS model is an ideal model where space is scarce and where the breadth of quality mixes required is limited – 1 hopper for sand and 1 hopper for gravel.



	FS 1200	FS 1800
Volume (Gross / Net) L	1,200 / 800	1,800 / 1,100
Capacity m^3 per hour	10 - 16	20 - 30
Motor kW	18.5	30
Sound pressure level dB (A)	77.7	77.7
Mixing arms: side scrapers No	6:1	6:1
Load cells Kg	3 x 5,000	3 x 5,000
Weighing accuracy %	+/- 0.5	+/- 0.5
Dosing accuracy %	+/- 3	+/- 3
Recipes No	60	60
Aggregate hopper m^3	2 x 2.4	2 x 2.4
Water tank L	500	500
Dimension (W x H x L) m	2.3 x 2.5 x 5.3	2.3 x 2.5 x 5.9
Weight Kg	4,000	6,500
Power Voltage	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz
A/KVA	50 / 35	80 / 55
Socket inlet	CEE 63A 5P 230/400V	CEE 63A 5P 230/400V
Generator KVA	65	100

F model specifications

The F model features 4 hoppers and allows for a wide variety of high-quality concretes and mortars to be produced.



	F 1200	F 1800
Volume (Gross / Net) L	1,200 / 800	1800 / 1,100
Capacity m^3 per hour	10 - 16	20 - 30
Motor kW	18.5	30
Sound pressure level dB (A)	77.7	77.7
Mixing arms: side scrapers No	6:1	6:1
Load cells Kg	3 x 5,000	3 x 5,000
Weighing accuracy %	+/- 0.5	+/- 0.5
Dosing accuracy %	+/- 3	+/- 3
Recipes No	60	60
Aggregate hopper m^3	4 x 2.4	4 x 2.4
Water tank L	500	500
Dimension (W x H x L) m	2.3 x 2.61 x 8.7	2.4 x 2.61 x 8.9
Weight Kg	6,500	9,500
Power Voltage	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz
A/KVA	50 / 35	80 / 55
Socket inlet	CEE 63A 5P 230/400V	CEE 63A 5P 230/400V
Generator KVA	65	100

FP model specifications

The FP-model is a stand-alone batching plant that we combine with any number of hoppers and options. All batching plant features **fibo** has to offer are available.

	FP 1200	FP 1800
Volume (Gross / Net) L	1,200 / 800	1,800 / 1,100
Capacity m^3 per hour	10 - 16	20 - 30
Motor kW	18.5	30
Sound pressure level dB (A)	77.7	77.7
Mixing arms: side scrapers No	6:1	6:1
Load cells Kg	3 x 5,000	3 x 5,000
Weighing accuracy %	+/- 0.5	+/- 0.5
Dosing accuracy %	+/- 3	+/- 3
Recipes No	60	60
Water tank L	500	500
Dimension (W x H x L) m	2.1 x 2.3 x 3.7	2.3 x 2.5 x 4.2
Weight Kg	3,000	4,500
Power Voltage	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz
A/KVA	50 / 35	80 / 55
Socket inlet	CEE 63A 5P 230/400V	CEE 63A 5P 230/400V
Generator KVA	65	100

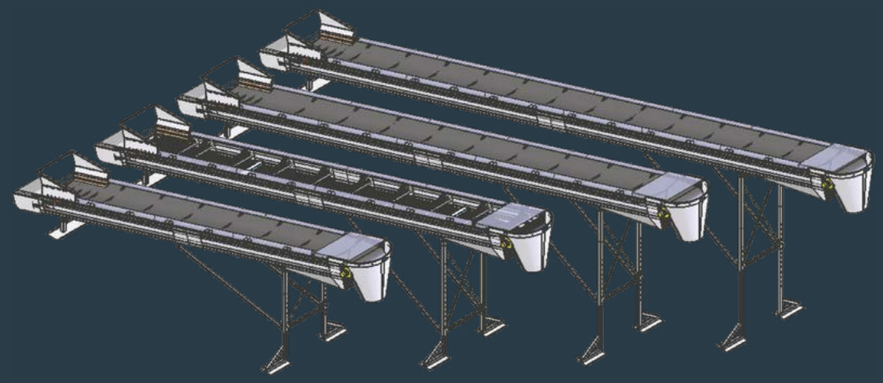
Inliner specifications

The inliner solution is ideal for businesses with available space and a diverse range of customer requirements. Reduce labour costs whilst expanding into aggregate sales.

Volume per box m^3	10	10	10	15	15	25	25
Boxes pcs	4	6	8	3	6	3	6
Weighing accuracy %	+/- 0,5	+/- 0,5	+/- 0,5	+/- 0,5	+/- 0,5	+/- 0,5	+/- 0,5
Dosing accuracy %	+/- 3	+/- 3	+/- 3	+/- 3	+/- 3	+/- 3	+/- 3
Width m	2.44	2.44	2.44	2.32	2.32	2.32	2.32
Height (transportation) m	2.95	2.95	2.95	2.95	2.95	2.95	2.95
Length weighing belt m	11.5	22.5	23.5	11.5	22.5	11.5	22.5
Weighing cells pcs	4x2000	8x2000	8x2000	4x2000	8x2000	4x2000	8x2000
Power voltage	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz	3 x 400V N PE 50Hz

Belt conveyors specifications

Choosing the right conveyor for your customers is essential.
How high and low do you need to go?



	0.8m	1.0m
Length m	8 - 12	8 - 14
Outlet height m	Adjustable	Adjustable
Belt speed m/sec	1.6	1.6
Belt rollers type	PEH and steel	PEH and steel
Belt scrapers pcs	2	2
Drum motor kW	4	7.5
Inlet funnel pcs	1	1
Outlet funnel pcs	1	1

Hydraulic belt conveyor specifications

Enhance your conveyor with automation.

	1.0m
Length m	10, 12 or 14
Outlet height minimum m	1.4
Outlet height maximum m	4.6
Belt speed m/sec	1.6
Belt rollers type	PEH and steel
Scrapers pcs	2
Drum motor kW	4
Inlet funnel pcs	1
Outlet funnel pcs	1

Recommended by the Market

Discover the add-ons most frequently selected by existing fibo Collect customers to enhance performance, flexibility and revenue potential.

Extended hopper sides

Increase silo capacity by 60 %. The enlarged silo sides f add 1.5 m^3 to each hopper, so the total volume for each hopper is 3.9 m^3.

Additive pump and flow meter

High-quality time-based dosing pump with electro magnetic flow meter

Water protection cover

Removable cover made of heavy-duty PVC to protect aggregates from the elements. Easy and quick deployment with a manual winch.

Dust filter for the mixer

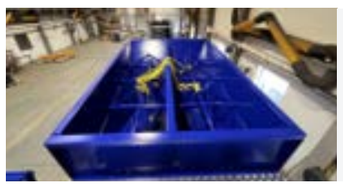
Filter to reduce cement dust in the environment during the dosing process.

Vibrator

Vibrator MVE 100/3 for vibrating sand out of the hopper, with cabling and switch. Required placement on the left or right hopper side. Makes sure all aggregates in the hopper used.

Customized color

You can choose the color for your plant, so it fits your other equipment.



Bulk Bag Splitters

Enable safe, controlled unloading of bagged sand and aggregates, reducing manual handling and spillage.

Telescopic Chute for Recycling Tank

Allows the recycling tank to be positioned away from the machine, improving access and simplifying filter bag replacement.

Built-in Moisture Probes

Continuously measure moisture levels in sand and aggregates, automatically adjusting water input for precise, consistent mixes.

Insulation/Winter package

Liquid supply lines are equipped with trace heating tape and additional insulation. The cabinet for additive and high-pressure cleaner pumps is fitted with a radiant heater.

Wattmeter

Measuring motor load resistance may allow concrete viscosity measuring. Consequential processes can be automated in the control system.

Fibre dispenser

Automated synthetic fibre dispenser.

Water heater

Electric heating in the water tank for frost protection. Complete with thermostat and switch.

pH Neutraliser

Balances the pH level of excess water within the fibo Collect system to support compliant and responsible water management.

Noise Isolation

Reduces operational noise by housing motors within a sound-insulated cabinet beneath the control panel.

Recycled Water Pump to Cleaning System

Reuses recycled water within the fibo cleaning system, supporting a more circular and sustainable operation.

Temperature sensor for the water tank

Sensor for measuring the water temperature in the tank.

Frequency converter

The frequency converter on the mixer motor makes it possible to vary the speed during the mixing process.

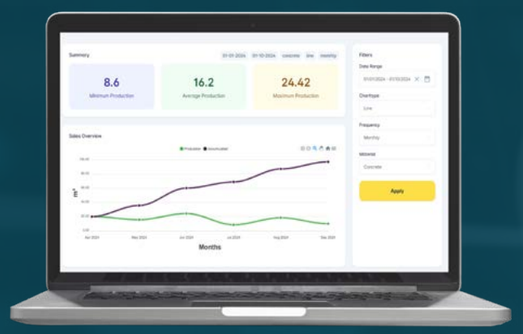
Continuous improvement through digital innovation

At fibo intercon, innovation never stands still. With sustainability as an important part of our DNA, we tirelessly develop technologies and solutions, aimed at reducing the carbon footprint in construction. At the same time, we put customer value and knowledge sharing at the centre of our developments.

fibo Link

Cloud-based resource and data management system.

- ✓ **Data-Driven Decision Making**
  Use precise insights to optimise operations - from planning refills and cleanings to ensuring staff are ready when demand peaks.
- ✓ **Performance Optimization**
  Identify trends in your customers buying behavior
- ✓ **User-Friendly Interface**
  Enjoy an easy-to-use platform that simplifies complex data for actionable insights about how much has been sold and how much materials has been used in production.



Real-time monitoring

Stay updated with live data and receive immediate notifications, ensuring that you are always in control of your operations and that your plant is running and ready to serve customers.

Quality assurance

Maintain the highest standard of concrete quality by automatically detecting and addressing tolerance issues. Dosing within the tolerances is the guarantee for quality concrete and mortar.

Continuous operations

Avoid interruptions and maintain seamless workflow with proactive stock control. By getting alarms you can make sure to never run empty and that refilling can be done when it is convenient and not when everyone is busy.

Efficiency boost

Streamline your inventory management to enhance productivity and reduce operational costs. By optimizing refilling the labor costs can be minimized.

When investing in fibo Collect, you get access to the tools, knowledge and technical framework needed to operate with confidence from day one.

fibo Academy

A practical learning platform designed to strengthen your technical confidence and commercial performance.

- ✓ **System Set-Up & Programming**
  From installation and commissioning to recipe configuration, pricing structures and operational fine-tuning.
- ✓ **Concrete Expertise & Operational Know-How**
  Deepen your understanding of mix design, material handling and best-practice production.
- ✓ **Maintenance & Troubleshooting**
  Prevent downtime with structured service routines and hands-on problem-solving guidance.

Green thinking.
Measurable Impact.

fibo intercon is committed to lowering the carbon footprint of concrete production through intelligent design, digital tools and smarter resource management.

- **Concrete Waste Recycling**
  Reuse surplus material and turn residual concrete into valuable resources instead of disposal costs.

- **Carbon Reduction Calculator**
  Document and optimise your CO_2 performance with data-driven insights that support both compliance and communication.

- **CO_2 & Pollution Reduction**
  Produce locally and on demand, reducing transport emissions and unnecessary overproduction.

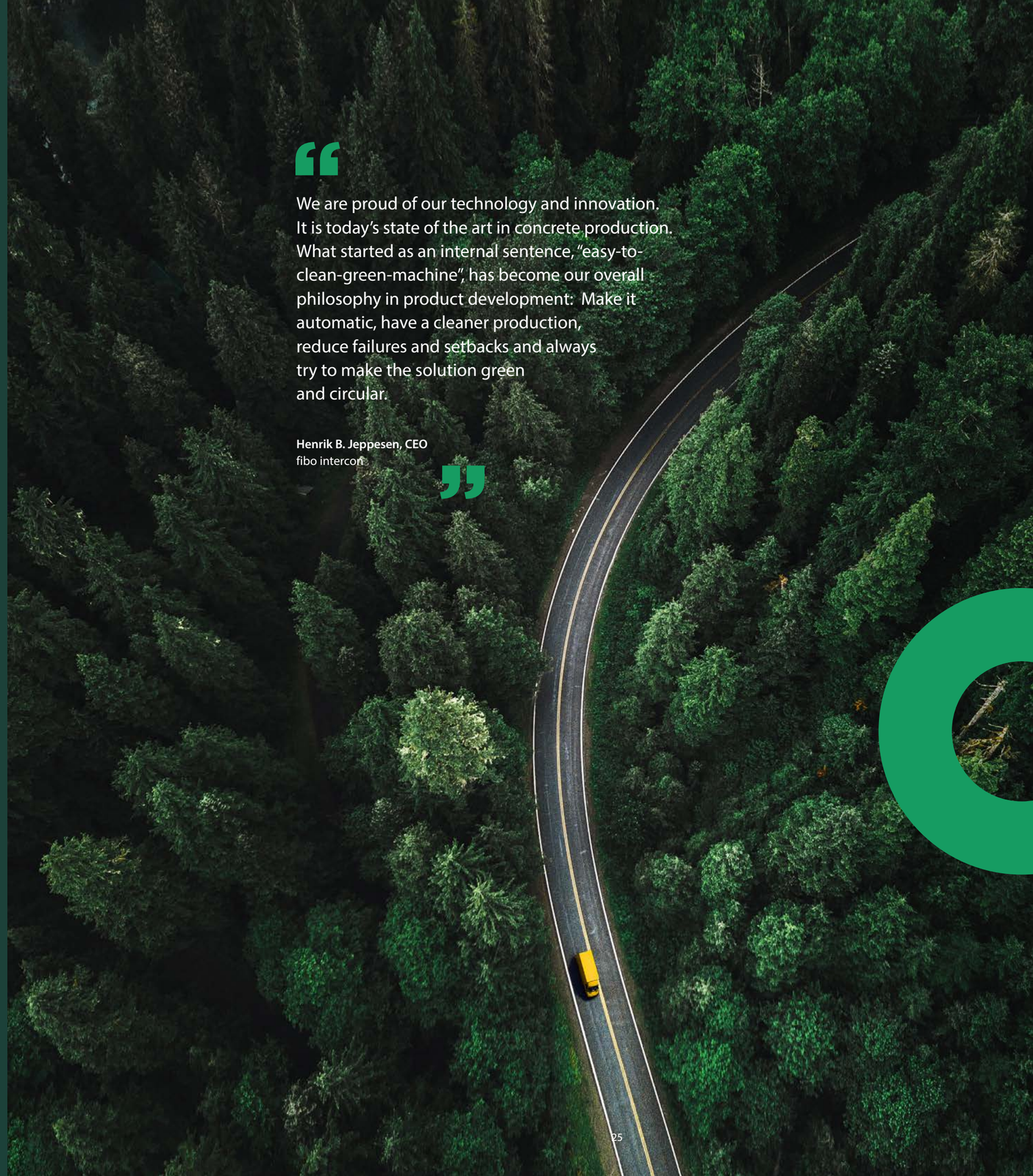
- **Cement Dust Filtration**
  Improve air quality and working conditions with efficient dust control systems.

- **Self-Cleaning Pan Mixer**
  Automated washing reduces water consumption, prevents build-up and ensures consistent mix quality.

- **Circular Efficiency**
  Less waste, lower water use, fewer production failures and reduced overflow production driven by precise batching.

- **Stronger Green Bottom Line**
  Austainability and profitability go hand in hand when efficiency, documentation and resource control are built into your operation.

- **Recycled Water Pump To Cleaning System**
  Recirculate and reuse process water from cleaning cycles, reducing fresh water consumption while maintaining effective system hygiene and supporting a more resource-efficient



“We are proud of our technology and innovation. It is today’s state of the art in concrete production. What started as an internal sentence, “easy-to-clean-green-machine”, has become our overall philosophy in product development: Make it automatic, have a cleaner production, reduce failures and setbacks and always try to make the solution green and circular.”

Henrik B. Jeppesen, CEO
fibo intercon

Customer stories

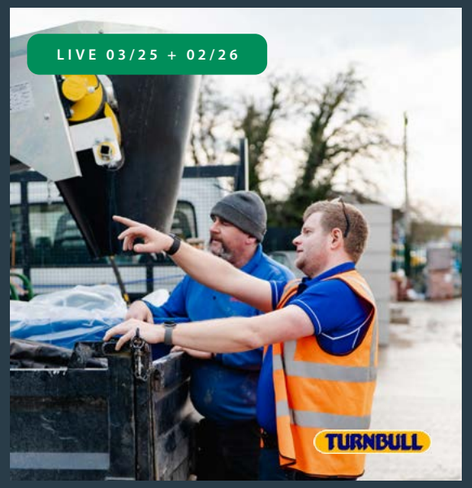
fibo Collect is creating new revenue streams, attracting local customers and optimising day-to-day operations. Hear directly from businesses who have implemented the system and see how it performs in real market conditions.

LBS Builders Merchant

Builder's merchant, South Wales

> There are some great people in the UK with Stuart and Alex leading. There's clearly a big opportunity. We are already looking for opportunities to expand the fibo Collect concept in the future.

Dai Thomas
Operations Director



Turnbull Building Supplies

Builder's merchant, East Midlands

> Installing our first fibo Collect machine was a game changer, Customers save that much time on site that they don't even query the price. They can collect exactly what they need, when they need it, and the quality is consistent every time. Naturally, we quickly looked to expand the concept.

Ben Hopkins
Group Purchasing Manager

Hans Grieder AG

Construction company, Tecknau

> We originally expected to use 70% of the concrete ourselves and sell 30%. After less than six months, it turned out to be the opposite — 70% is now sold externally.

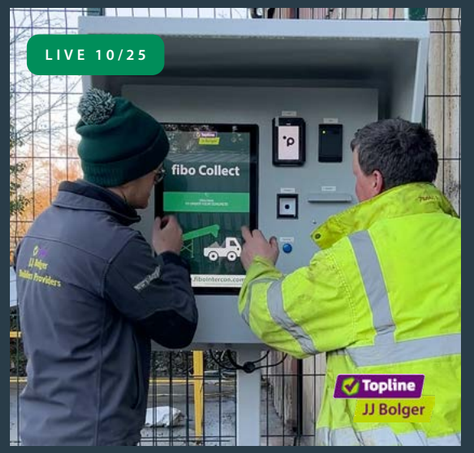
Marc Grieder
CEO

Boyles of Tralee

Builder's merchant, Kerry

> With fibo Collect, customers can collect small volumes in minutes with no waste. It has opened a new market for us and created strong interest from contractors and local councils.

Adrian Boyle
Director



J.J Bolgers

Builder's merchant, Wexford

> Since installing fibo Collect, sales in both our builders merchant and precast factory have increased significantly. Our 24-hour drive-thru concrete service now allows customers to collect concrete whenever they need it.

Jason Bolger
Manager

fibo intercon a/s
Concrete batching plant solutions

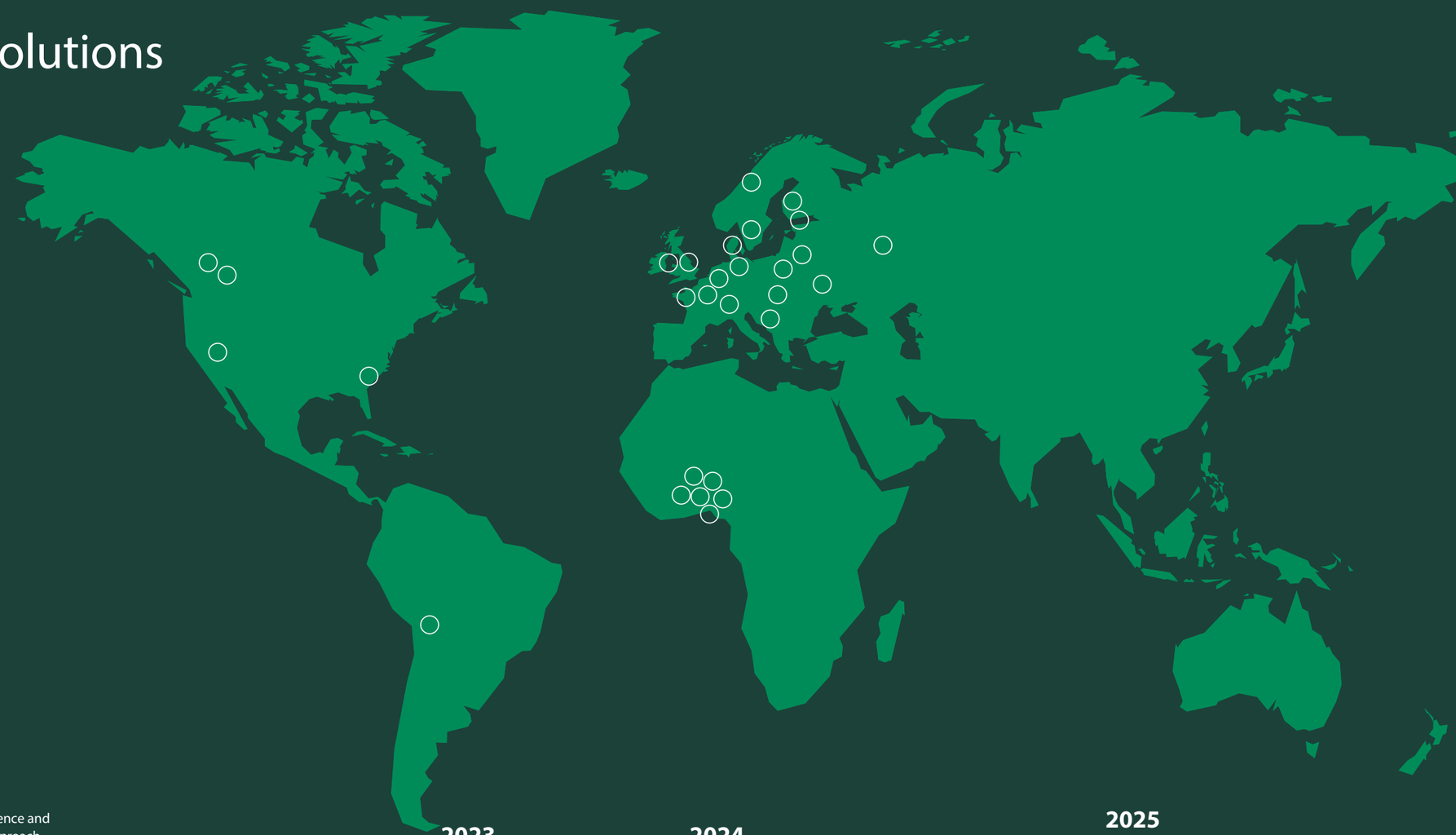
A global concrete family built on quality, innovation and digital thinking.

fibo intercon is a trusted partner to the global concrete industry, developing and manufacturing mobile and semi-mobile concrete batching plants designed for modern construction demands.

From our roots in Denmark to installations across the world, we combine decades of engineering expertise with a strong digital mindset. Innovation is not an add-on—it is embedded in how we design, produce and support our solutions.

We believe in long-term partnerships. That is why our global network of customers and partners is more than a distribution channel—it is the fibo Family. A community built on shared knowledge, technical excellence and continuous development.

With a strong focus on quality, data-driven optimisation and sustainable production, fibo intercon continues to shape the future of local, flexible and efficient concrete supply.



1935

The company starts as a repair workshop associated with Fiskbaek Briketfabrik.

1978

A/S **fibo** is divided into independent divisions. Production and installation of global concrete plants becomes the main line of business.

2003

fibo maskiner a/s acquires the Danish company Inter Con which is a reputable supplier of mobile batching solutions.

2019

Our vast experience and innovational approach drive continuous improvements and solutions development.

2020

fibo intercon A/S is one of the most important providers of segment-based mobile batching solutions globally.

2022

fibo collect product launch.

2023

Danish SME digitalisation award.

2023

World of Concrete disruptive innovation award.

2024

First PhD student in the field of Digital Twin development.

2024

UK Building Innovation Award

2025

Implementation of closed-loop recycled water systems to strengthen sustainable concrete production.

2025

Collaboration with 3DCP Group on 3D printed housing project in Holstebro.

2025

Installation at DTU Denmark supporting advanced research and development initiatives.

fibo Collect Partnership Programme

The fibo Collect Partner Programme
is designed to empower ambitious operators with the tools, support, and innovation needed to lead their markets.

Our goal is to lay the foundation for a long-term, mutually successful partnership - ensuring you hit the ground running and remain at the forefront of innovation in your market. Together, we're not just building concrete.

We're building the future of on-demand batching.

Partnership Benefits
Key elements that shape a strong, scalable and successful partnership

- ✓ **Exclusive Territory – Protect Your Local Market**
  Secure a protected market position and establish your plant as the leading local choice for modern, on-demand concrete solutions.
- ✓ **Partner Investment Contribution**
  Gain a fully supported start-up setup - from equipment and mix validation to co-investment and hands-on training - ensuring your plant is ready for reliable operation from day one.
- ✓ **Ongoing Support**
  A complete support setup that keeps your operation running smoothly - from maintenance and warranty coverage to marketing tools, remote assistance, and continuous training.
- ✓ **Enhanced Software Package**
  A powerful, future-ready software suite that keeps your operation connected, compliant, and continuously optimized. With automatic upgrades and advanced analytics, you stay ahead - every single day.

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